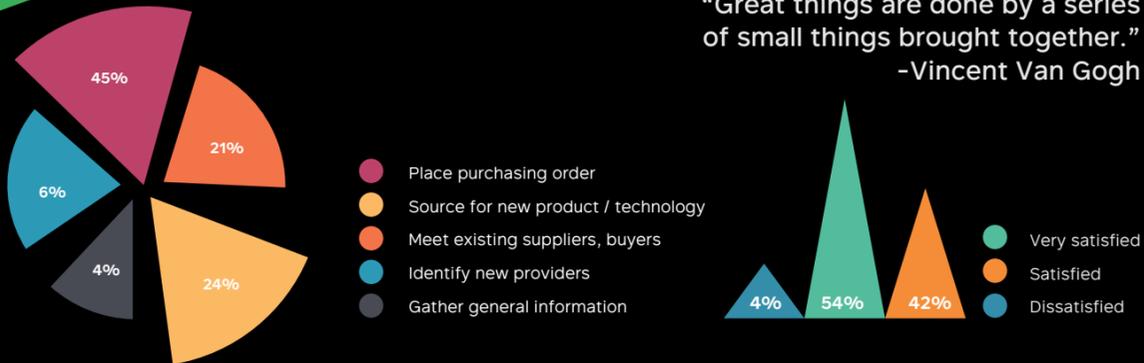


POST SHOW REPORT 2016

“Great things are done by a series of small things brought together.”
-Vincent Van Gogh



Zak Doors & Windows Expo 2016, through over a decade long presence, is hailed to be a one stop shop to get real-time awareness and explore the diverse possibilities in the doors, windows and facade world. The 13th edition reinforced the idea that there is no looking back for Indian façade and fenestration industry as a never before number of exhibiting companies showcased their innovations and technologies. The exhibit outlay not only brought established international exhibitors, it also set a new standard as new and upcoming brands from India and abroad venturing into this exciting space of fenestration and façade world chose Zak Doors & Windows Expo as their launch pad. This edition of the expo attracted around 155 exhibitors from 20 countries representing 200+ Indian and International brands. The exhibitors received a great number of interested trade visitors, new business contacts and existing customers which highlights the dynamic growth of the Indian fenestration industry.

It was a pleasure to meet our existing and prospective customers personally, ZAK show was great opportunity for us to share and exchange our thoughts and experiences with all of them. We enjoyed the many inspiring conversations, and we were impressed by the number of visitors to our booth and the great interest in our products. Thank you ZAK very much again and we ensure our presence in every ZAK show.

Keshav Babu M,
National Sales Manager, Fom Aluminium Machines

ZAK Doors and Windows Expo provided us a unique platform to understand the industry trends and markets, dialogue with key technical and regulatory personnel. It gave a thorough insight of the Indian fenestration industry and associated stakeholders. We could meet major suppliers of products and services in window industry here. We have serious investment plan for plant and technology in India, such a show becomes important for us to understand the market and customer.

Tobias Klinkhammer,
Director, Salamander Window and Door Systems

ZAK Doors & Windows Expo was extremely successful for Renson as an exhibitor. We can proudly say our booth was one of the most visited of the expo, showing some of our most innovative products to the Indian visitors, such as the Camargue pergola with bladed roof and the Cilium dynamic structural sun protection system.

Frank Goudman,
Sales Manager - Export, Renson

Zak Doors & Windows show is simply a ‘wow!’ The event for companies like Vibrant Technik having taken a 3m x 3m booth in the 2014 show where the response was stupendous, we took a much bigger booth of size 7m x 3m this time around to showcase our full range of offerings. Response was indeed very good this time as well. Many contractors and quality prospects visited the booth and we had some very meaningful discussions. We hope to have a much better conversion of leads this time. Overall a good event to be a part of.

Sanjay Goel,
Business Manager, Vibrant Technik

Zak Doors and Windows Expo as always, has been superb platform to showcase new products. We at Nexion Ventilated Façade, were looking for a right platform to launch our Ventilated Façades and to get attention of focused groups of the industry which the expo very much provided. We wish Zak to come up with many more such successful editions in future also.

Atul Vijayvergia,
Product Head, Nexion International

